

Policy Review and Negotiation

Practice Areas

Airports
Construction
Environmental
Insurance
Internal Investigations
Litigation
Public Law
Real Estate
Telecommunications
White Collar Defense

Attorneys

Elizabeth A. Eastwood
Jane M. Guevremont
Harvey Nosowitz
Anne Robbins
Steven L. Schreckinger
Tamara S. Wolfson

A&K lawyers frequently analyze clients' risks and review proposed policy language – especially in the directors & officers, errors & omissions, and cyber liability areas. We negotiate, advise and assist our clients and their insurance brokers to avoid traps for the unwary and ensure that policy terms address the full scope of their exposures. We also assist clients in drafting and negotiating custom policies and endorsements, including one of the first representations and warranties policies issued in Massachusetts covering the sale of a start-up biotech company. We also review insurance policies and advise clients regarding additional insured coverage and other construction and real estate development related issues.

For our insurer clients, we draft and revise insurance policies, such as for professional, E&O, D&O and reinsurance policy exposures. We also address new and evolving risks, such as in the cyber-liability and Intellectual Property areas.